

CIO Review 20 MOST PROMISING ERP SOLUTION PROVIDERS 2018 INDIA

Initially developed for manufacturers, Enterprise Resource Planning (ERP) platforms over the course of time have emerged as an essential tool for the smooth functioning of businesses across industry verticals such as construction, healthcare, education, logistics and more. Attesting its importance is the market research by Allied Market Research which forecasts the ERP market to grow to an estimated USD 41.69 billion by 2020. While globalisation and regulatory compliance have been amongst the key factors driving the enterprise players to invest in ERP platforms, the smaller organisations have been encouraged to invest in the same by the need to respond to the unique customer demands.

Evolving over the years with technology advancements, ERP platforms have further transformed in recent times with the advent

of cloud where the technology has presented the advantage of greater cost efficiency and flexibility. As a result more and more organisations are now adopting cloud-enabled ERP as opposed the popular on-premise model. Artificial Intelligence, Internet of Things, Business intelligence are amongst the many other popular technologies that are adding to the capabilities of the ERP platforms.

Keeping the various trends in view, CIOReview India brings to you, "20 Most Promising ERP Solution Providers". A distinguished panel of CEOs, CIOs, industry analysts and the CIOReview editorial team have closely scrutinized and nominated the vendors who, in our opinion, are revolutionizing the ERP market with some of the best-in-class solutions that not only enable businesses to gain a competitive edge but enrich the business ecosystem as a whole.

Company	Management	Description
abas ERP Karlsruhe, Baden-Wurttemberg abas-erp.com	Werner Strub, CEO	A provider of ERP for Advanced Planning and scheduling, production planning and control.
Eastern Software Systems Noida, UP ebizframe.com	Sanjay Agarwala, Co-founder & Managing Director	A provider of sales ERP software and Financial ERP Systems
Computer Aided Management Services Thane, Maharashtra cams-exact.com	Girish Gaikwad Channal Partner	A provider of ERP and integrated software solutions for SMEs
Epicor Software Bangalore, Karnataka epicor.com	Hesham El Komy, Regional Vice President, MEA1	A provider of ERP solution that manages every aspect of businesses, especially targeted at mid-market segment with features of Customer Relationship Management, Human Capital Management, Bussiness Intelligence and more
ExpandERP Bangalore, Karnataka expanderp.com	Vineet Bansal, CEO & Founder	A provider of Cloud based ERP Solutions for finance, inventory, order and production management.
IFS Solutions India Uttar Pradesh, Noida ifsworld.com/in/	Darren Roos, CEO	A provider of Component based software for enterprise resource planning(ERP),enterprise Asset Management(EAM) and Field Service Management(FSM). Manufacturing ERP Software, ERP for aerospace and defense manufacturing and Enterprise Project Management Software

Company	Management	Description
Infor New York, NY infor.com	Charles Phillips, CEO	A provider of Enterprise Software Solutions such as Enterprise Asset Management software, Enterprise Performance Management Software and Customer Relationship Management
Kagami Hyderabad, Telangana kagamierp.com/	Krishna Gangapuri, CEO	A provider of ERP software for Human Capital Management, Sales & Distribution, Finance & Controlling, Procurement Management, Inventory Management, Quality Management, Plant Maintenance Project Management and Production Planning
Logic ERP Mohali, Punjab logicerp.com	Swarndeeep Singh, Managing Director	A provider of total integrated ERP Solutions managing Procurement, WMS, Accounts & Finance, Payroll, Production, Retail, and Distribution Management.
Logo Infosoft Mumbai, Maharashtra logoinfosoft.com	Vinod Subramanian, CEO	A provider of scalable ERP (Vyapari and Jugnu), built on open source technologies. The only ERP which synchronises data with GSTN.
Marg Compusoft Delhi, Delhi margcompusoft.com	Thakur Anup Singh, Director	A provider of business process management software for retail chain, supply chain, sales force automation, financial accounting , inventory, budgeting, production and GST
MotherSumi Infotech & Designs Noida, Uttar Pradesh mind-infotech.com/Index.html	Vimal Machanda, Vice President - Business Development	A provider of web based end-to-end enterprise business solution for Customer Order fulfilment, Production and Planning control, Quality control, procurement, manufacturing, financial and maintainance management.
Odoo Auderghem, Brussels odoo.com	Fabien Pinckaers, CEO	A provider of open source business apps for Ecommerce,accounting, inventory,POS, CRM, Online warehouse management software.
PACT Hyderabad, Andra Pradesh pactsoft.com/india/	Hidayath Ullah Khan, General Manager - Sales	A provider of ERP Software along with solutions for Finance, Supply chain, Manufacturing,CRM, HRM, Payroll, Retail , Property, Budget, Asset and project management modules
QuartoERP Ernakulam, Kerala quartoerp.com	Shanto Jose, Director	A provider of Complete ERP solution for Manufacturing, Distribution and Retail industries, energizing the management through Mobile, Web and Desktop variants work from Cloud
Ramco Systems Chennai, Tamilnadu ramco.com	Virender Agarwal, CEO	A provider of cloud based Resource planning software for Vendor Management Systems(VMS), Billing Revenue Management, CRM,Talent Resource Management and Payroll processing
Sage Software Solutions Navi Mumbai, Maharashtra sagesoftware.co.in	Donald Brydon CBE, Chairman	A provider of comprehensive ERP software for SMEs and industrial manufacturing ERP software
Software@Work Mumbai Maharashtra sawindia.com	CA Vikram Seth, CEO	A provider of off-the-shelf ERP solutions as per requirements.
Systech Infovations Coimbatore, Tamil Nadu systechinfovations.com	Mohankumar R, MD & CEO	A provider of a multi-functional ERP suite that meets the requirements of varying industry verticals
Tally Solutions Bangalore, Karnataka tallysolutions.com	Bharat Geonka, Managing Director	A provider of accounting solutions such as Tally.ERP 9, Enterprise product such as Tally.Server 9 , and Tally Software solutions

Systech Infovations: Scalable ERP Solution to Suit the Dynamics of SME Sector

In today's competitive market, for SMEs to make a mark, it is important for them to streamline their business processes, optimize their resources and improve the efficiency; all this while cutting cost to suit their stringent budget. However, the current ERP solutions available in the market don't really avail the SMEs much. The big ERP companies have solutions that call for complete system driven approach, rendering the solution difficult to adopt. On the other hand, there are small players who offer some great functionality; however, their proprietary system does not guarantee performance, updates and reliability, thus proving to be inefficient in the long run. Juggling between these two extremes, SMEs are in a dire need of a solution with just the right mix of functionalities to suit their specific requirements and bring efficiency in the overall process while keeping the cost down.



Contrary to the one-size-fits-all approach, the company deploys a robust yet flexible framework for ERP, allowing for configurations at all levels without the need for changing codes



Perfectly positioned in this landscape is Systech Infovations with its vast experience in the ERP domain. The company understands the dynamics of SME sector, and using it to its advantage has devised web based ERP solution, balancing all aspects to deliver to its clients the best value for their money. The company is strongly positioned in this segment since 2007, currently offering ready-fit solutions to manufacturing, textile, retail and trading & distribution businesses.

The company has invested in latest technology and infrastructure to bring matchless product, benefiting small and mid segment enterprises. Commenting on the ERP capabilities of the product, Mohankumar R, MD & CEO of the company explains, "We wanted to offer feature rich, hassle free, integrated, holistic solution that can be scaled up to suit the growing requirement of the industry."

Stable product with proven ROI record

Being a mature Java Technology company, Systech Infovations follows standard SDLC practices, right from



Mohankumar R,
 MD & CEO

requirement analysis till testing and implementation which is aimed at delivering world class solution. For instance, HRMS, the latest addition to our stable, is developed using MEAN stack, an enterprise architecture that spells the future.

Contrary to the one-size-fits-all approach, the company deploys a robust yet flexible framework for ERP, allowing for configurations at all levels without the need for changing codes. Keeping abreast of the changing scenarios and considering all the what-if situations a customer may face, the company gives at least one release per month in each product it offers. For one of its clients, the company has enabled the firm to take back entire ERP investment in a record time of just one month.

Mobility, Analytics, IoT and Cloud

The web based ERP solution has also been extended to the mobile apps, enabling non-stop work process even on the go. For eg., a PO raised by the office can be approved by the moving CEO instantly before being released to the vendor. Our analytics module offers user-defined, interactive, dynamic and rich dashboards that help you gain extensive insights into the business and take complete control.

Striving to be ahead of the curve, the company has also deployed IoT solutions for its manufacturing clients. Systech ERP is available in both on-premises and cloud models. And for its future endeavor, it aims at becoming a leader in automation, building smart products and optimizing resources that include material, money, manpower and machinery. CR