Anexure - Systech MMS

Pre-Sales:

- Sales Desk Activities
- Sales Force Management
- Customer Appointment Schedules
- Sales Quotation/Proposal
- Print/email Sales Quotation as pdf
- Enquiry/lead Management
- Sales Enquiry & Proposal Registers with status
- Track a lead
- Employee travel register
- Monthly Funnel register

Purchase:

- Purchase Indent
- Purchase Quotation
- Purchase Order
- GRN
- Quality Control Management
- Purchase Invoice
- Purchase Returns
- Vendor Rating and analysis
- Vendor and Item History in Purchase Order
- Comprehensive Purchase Indent register
- Comprehensive Purchase Order Register
- Comprehensive Purchase Register
- QC Rejection Register
- Supplier Grading
- Quality Control
- Scheduled Delivery date for PO

Sales:

- Customer Order Acceptance
- Sales Order Booking
- Sales Order Scheduling
- Packing list
- Delivery Note
- Pricelists
- Sales Invoice
- Credit Control Management
- Secondary Sales Management for dealers*
- Warranty Management*
- Serial no. generation
- Cancellation and Reversals
- Comprehensive Sales Register
- Sales Order Tracking
- Sales Order Profitability
- Daily Transaction Register
- Made to order & Made to Stock
- Sales & Operation Planning
- Forecasting
- Demand Management
- Operation Planning

Inventory:

- Configurable Item Masters
- Customer Item Mapping
- Vendor Item Mapping
- BOM (Multi-level)
- Stock Addition/ Deduction
- Gudown/warehouse Management
- Stock Summary
- Stock item Register
- Stock Transfers with Acknowledgements
- Reorder level Management
- Stock Ageing

• QC rejection Reports	• Preventive Maintenance Record • Spare Part Installation Log • Maintenance Call Allotment • Maintenance Call Closure
Tally Integration: • Sales Invoices • Purchase Invoices • Job Order invoices • Receipts • Closing stock values	

*The following capabilities are not part of the Standard product,

✓ Business Analytics
✓ Supply Chain Integration
✓ Data Migration Services
✓ Device Integration

Manufacturing Work Flow:

Manufacturing Flow

Enquiry → Quotation
CRM
Optional Approval Module
Sales Order → Order Acceptance

Work Order → BOM → Route Card
Material Indent

Purchase Indent → Purchase Order → GRN
Optional Approval Module
Is Stock Available? — No / Yes

Stock Transfer → Stock Transfer Receipts

QC — Accepted / Rejected
Purchase Invoice
Purchase Return

Delivery Challan → Sales Invoice → Sales Returns

Inventory

In House? — No / Yes
Job Order Out
Material Issues
Production Process
Semi/Finished Goods Inward
Job Order Invoice

Material Issues
Machine Allotment
Production Process
Quality Check
Production Completed? — No / Yes
Semi/Finished Goods Inward

Tally Integration → Tally. ERP 9 ← Tally Integration

Legend: Pre-Sales | Sales | Purchase | Production | Sub Contract | Inventory